

**FOREIGN BANKS  
REPORT OF INCOME  
as of June 30, 2004**

(in thousands of dollars)

Number of institutions	38
<b>Operating income</b>	
Interest and fees on loans and leases	161,341 A1a
Interest on Federal funds Sold	499 A1b
Income on interbank placements and CDs purchased	7,771 A1c
Income on securities purchased under resale agreement	0 A1d
Interest and dividends on investment securities	15,880 A1e
Service charges, commissions & fees	27,525 A1f
Net profit/loss on foreign exchange trading	1,491 A1g
Income from H/O, branches & wholly-owned subsidiaries	24,556 A1h
Other operating income	10,533 A1i
<b>TOTAL OPERATING INCOME</b>	<b>\$249,596 A1j</b>
<b>Operating Expenses</b>	
Salaries and employee benefits	31,558 A2a
Interest on time CDs of \$100,000 and over	16,723 A2A
Interest on all other deposits or credit balances	13,161 A2c
Interest expense - Federal funds purchased	5,011 A2d
Interest expense - securities sold under repurchase agreements	1,852 A2e
Interest on borrowings (other than H/O, branches, & wholly-owned subsidiaries)	14,479 A2f
Interest on borrowings from H/O, branches & wholly-owned subsidiaries	41,676 A2g
Other operating expenses	42,580 A2h
Provision for loan losses	968 A2i
<b>TOTAL OPERATING EXPENSES</b>	<b>168,008 A2j</b>
Income before income taxes and securities gain or losses	81,588 A3
Net securities gains or losses	226 A4
Income before taxes	81,814 A5
Applicable income taxes	12,413 A6
Extraordinary item, net of tax effect	0 A7
<b>NET INCOME</b>	<b>\$69,401 A8</b>